



Stephens 2015
Fall Investment Conference
November 11, 2015

ArcBest CorporationSM

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Forward-Looking Statements

Certain statements and information in this presentation may constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Terms such as “anticipate,” “believe,” “could,” “estimate,” “expect,” “forecast,” “foresee,” “intend,” “may,” “plan,” “predict,” “project,” “scheduled,” “should,” “would” and similar expressions and the negatives of such terms are intended to identify forward-looking statements, which are generally not historical in nature. These forward-looking statements are based on management’s current expectations and beliefs concerning future developments and their potential effect on us. Although management believes that these forward-looking statements are reasonable, as and when made, there can be no assurance that future developments affecting us will be those that we anticipate. Our forward-looking statements involve significant risks and uncertainties (some of which are beyond our control) and assumptions that could cause actual results to differ materially from our historical experience and management’s present expectations or projections. Important factors that could cause our actual results to differ materially from those in the forward-looking statements include, but are not limited to: costs of continuing investments in technology, a failure of our information systems and the impact of cyber incidents; disruptions or failures of services essential to the operation of our business or the use of information technology platforms in our business; governmental regulations and policies; litigation or claims asserted against us; union and nonunion employee wages and benefits, including changes in required contributions to multiemployer pension plans; competitive initiatives, pricing pressures, the effect of volatility in fuel prices and the associated changes in fuel surcharges on securing increases in base freight rates and the inability to collect fuel surcharges; general economic conditions and related shifts in market demand that impact the performance and needs of industries served by ArcBest Corporation’s subsidiaries and/or limit our customers’ access to adequate financial resources; unfavorable terms of, or the inability to reach agreement on, future collective bargaining agreements or a workforce stoppage by our employees covered under ABF Freight’s collective bargaining agreement; relationships with employees, including unions, and our ability to attract and retain employees and/or independent owner operators; availability of fuel; default on covenants of financing arrangements and the availability and terms of future financing arrangements; availability and cost of reliable third-party services; increased competition from freight transportation service providers outside the motor carrier freight transportation industry; timing and amount of capital expenditures, increased prices for and decreased availability of new revenue equipment and decreases in value of used revenue equipment; future costs of operating expenses such as maintenance and fuel and related taxes; self-insurance claims and insurance premium costs; environmental laws and regulations, including emissions-control regulations; potential impairment of goodwill and intangible assets; the impact of our brands and corporate reputation; the cost, timing and performance of growth initiatives; the cost, integration and performance of any future acquisitions; weather conditions; and other financial, operational and legal risks and uncertainties detailed from time to time in ArcBest Corporation’s Securities and Exchange Commission public filings.

For additional information regarding known material factors that could cause our actual results to differ from our projected results, please see our filings with SEC, including our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

Readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly update or revise any forward-looking statements after the date they are made, whether as a result of new information, future events or otherwise.

Web Site: arcb.com



ArcBest Corporation (ARCB :NASDAQ)

Last Price	Day's Change	Volume	Low	High
25.90	0.24 (0.935%)	473000	25.80	27.59

Contact ArcBest

3Q ArcBest Corporation
3rd Quarter 2015
Earnings Release
& Conference Call

FINANCIALS

ArcBest Corporation 3Q 2015
Earnings Conference Call

ArcBest Corporation
2014 / Annual Report

ARCBEST

ArcBest Corporation's
2014 Annual Report, 2015
Proxv and 2015

Press Releases

- ArcBest Corporation Announces Third Quarter 2015 Results
[READ MORE](#)
- ArcBest announces an increase in quarterly cash dividend to e ...
[READ MORE](#)
- ABF Logistics recognizes moving service suppliers at annual con ...
[READ MORE](#)
- ArcBest Announces Third Quarter 2015 Earnings Conference Call



We are **Tactical Problem Solvers**

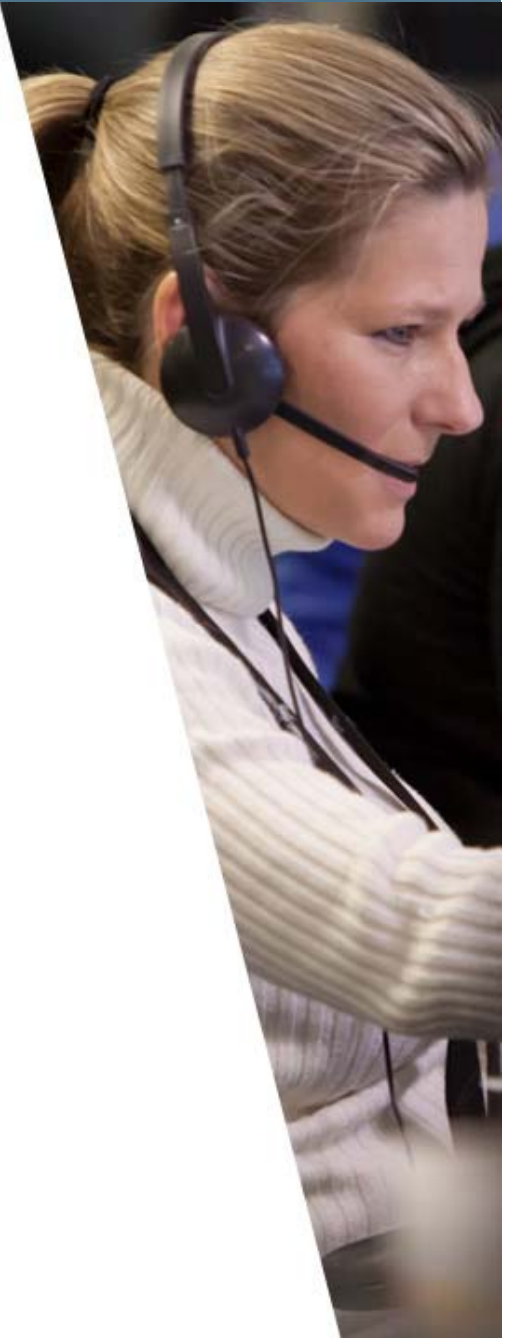
- Deliver creative solutions to transportation and logistics challenges
- Provide knowledge, expertise and a “can-do” attitude
- Offer a personal touch that sets us apart

We are **Empathetic Business Partners**

- Listen and understand our customers’ challenges
- Care for our customers’ needs as if they were our own
- Contribute to the success of our customers’ businesses

We Find A Way

- Do the difficult things well
- Offer a cohesive array of logistical services
- Build relationships, based on value, that last for decades



Common DNA

We use **creativity and cooperation** to solve transportation and logistics challenges for customers worldwide who value quality and an exceptional experience.

Customer Focus



Commercial Shippers
and Consumers of Logistics Solutions

Commercial Carriers
and Private Fleets with
Medium and Heavy
Duty Equipment

Consumers
of Household Goods
Transportation and
Storage Services

Revenue Mix



Asset-Based Revenue
 3Q'15 TTM – \$1.94 Billion
 FY2014 – \$1.93 Billion
 FY2013 – \$1.76 Billion

Asset-light Logistics Revenue
 3Q'15 TTM – \$787 Million
 FY2014 – \$723 Million
 FY2013 – \$572 Million

ArcBest Total Revenue
 3Q'15 TTM – \$2.68 Billion
 FY2014 – \$2.61 Billion
 FY2013 – \$2.30 Billion



- One of North America's largest and most-trusted less-than-truckload (LTL) carriers
- Operational infrastructure includes an innovative dual network for regional and national transportation
- Offers services that include Time-Critical & Expedited, White Glove & Final Mile, Tradeshaw, Flatbed and Mobile Containers
- Minimal overlap with 11,000 active Panther customers offers opportunities for ABF Freight to provide LTL services





ABF Logistics houses several growing asset-light businesses that provide customers with end-to-end solutions to complex supply chain needs, including:

- Ground transportation solutions through freight brokerage and intermodal services
- Worldwide ocean shipping services in either full-container (FCL) or less-than-container (LCL/LTL) quantities
- Transportation management capabilities from software optimization to complete outsourcing combined with warehouse management solutions
- Flexible and convenient moving services offered through ABF Moving to consumer, government and corporate account customers



Panther[®]

Premium Logistics

- Largest independent full-service Premium Logistics[®] provider
- Customer verticals served include: 3PL, auto, manufacturing, high-value products, life sciences and government
- Panther meets extremely specific linehaul requirements such as temperature control, hazardous materials, geofencing, specialized government cargo and security services
- Premium Logistics[®] solutions provided by ground expedite, ocean forwarding and air
- Minimal overlap with 32,000 active ABF customers offers opportunities for Panther to provide Premium Logistics[®] services



FleetNetSM ***America***

- Provides vehicle maintenance and repair management of emergency roadside events and fleet maintenance programs
- Services offered to commercial carriers and private fleets with medium and heavy duty equipment
- FleetNet is the largest independent manager of maintenance events and third party maintenance vendors
- In a fragmented industry, FleetNet offers synergy to customers needing one source for maintenance vendors and comprehensive repair data



ABF MovingSM



- As part of ABF LogisticsSM, ABF Moving offers moving and storage services to the following markets:
 - Employee relocations for corporate accounts
 - Military family members for the Department of Defense
 - Individual “do it yourself” consumers through our U-Pack[®] service
- The only consumer-facing business of ArcBest that responds to individual movers’ needs, whether they are moved by their companies, by the military, or they do it themselves
- Many of these moving markets are highly fragmented, resulting in opportunities to offer cost-effective solutions



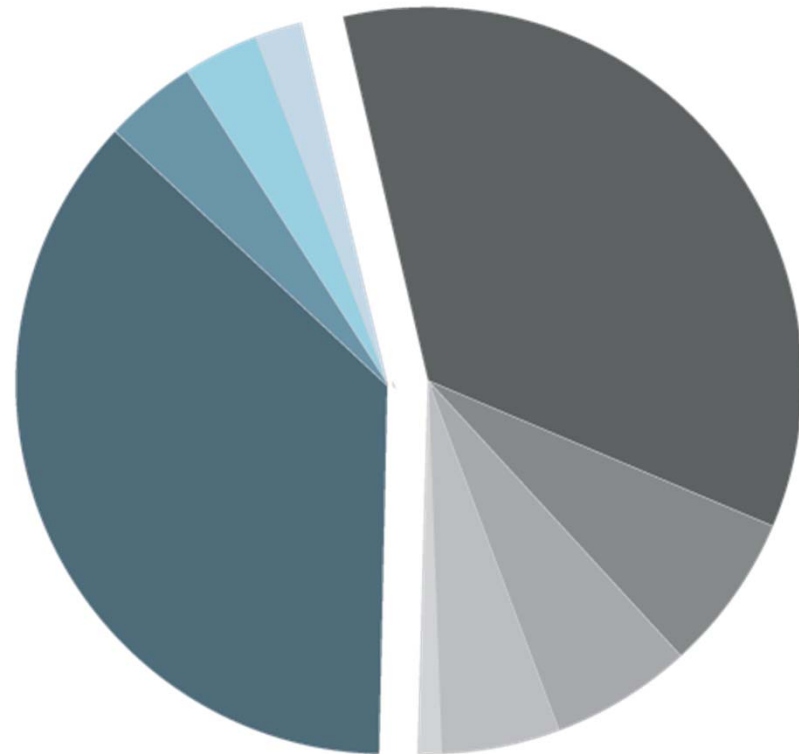
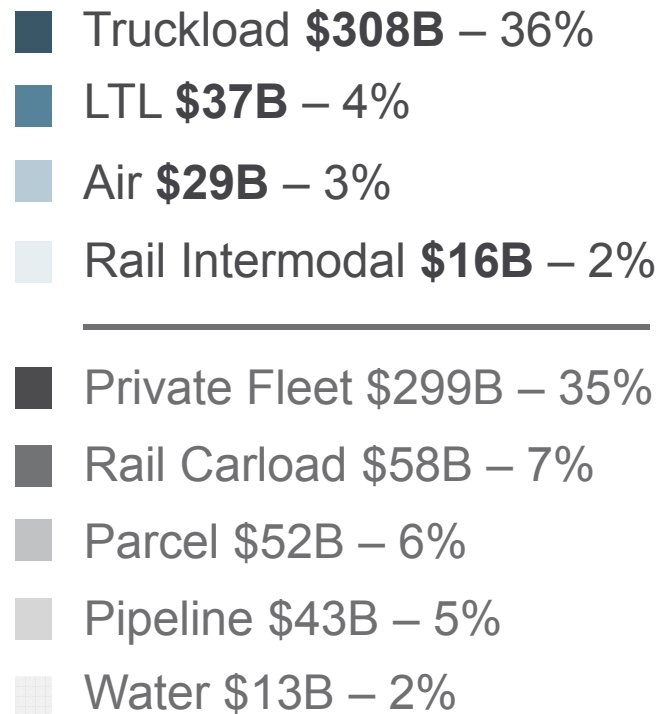


SPRINGBOARD FOR GROWTH

Springboard for Growth

The U.S. freight transportation market is **\$855 billion**.

Excluding private fleets, rail carload, parcel, water, and freight moving via pipeline, 46% of the market – nearly \$390 billion – is available to us.




Market Potential

Approximate ArcBest Opportunity: **\$266B**



\$37 B

Less-Than-Truckload



\$5 B

Expedited Transportation



\$57 B

Freight Brokerage & Management



\$20 B

Premium Logistics



\$47 B

Air & Ocean Freight Forwarding



\$37 B

Warehousing / Distribution



\$17 B

Household Goods Moving & Storage



\$3 B

White Glove / Final Mile



\$43 B

Maintenance / Repair

Source: Armstrong & Associates, ArcBest Technologies Business Insight & Analytics, management estimates – October 2015

Market Opportunity

- Research indicates that nearly **75% of ABF and Panther customers have two or more logistics needs** offered within our family of companies.
- **Nearly 85% of current ABF and Panther customers** would consider or strongly consider sourcing one or more of those additional logistics services from ABF and/or Panther.
- As customers increasingly look to fewer providers for more logistics services, we are well-positioned to offer a holistic mix of asset-based and asset-light solutions.

Customer Comments:

“ABF Freight’s forte is their service and their people – their people are good and knowledgeable.”

“ABF Freight knows our business better than anyone else.”




“Panther’s a partner. They have either problem-solved to get products there faster or given me options for delivery at a different time.”

“I like having multiple services – like hot shot, TL, LTL and flatbed.”

How will ArcBest seek to grow the revenue of its asset-light logistics businesses?

- Sustained growth through new customer additions and cross-selling with established base of over 40,000 active ABF/Panther customers
- Continued development of services and resources to enhance growth in the fleet maintenance and moving markets
- Ongoing, organic investment in people, IT and other resources for all of these businesses
- Consideration of acquisition opportunities that meet ArcBest's strategic goals and enhance the services offered in the marketplace (Ex. – ABF Logistics January 2015 acquisition of Smart Lines)

Growth of the Asset-light Logistics Businesses

	<u>2014 Revenue Growth</u> ⁽¹⁾	<u>2014 EBITDA</u> ⁽¹⁾ (in millions)
	31.9%	\$ 9.4
	28.3%	\$ 27.0
	<u>15.3%</u>	<u>\$ 4.1</u>
	<u>26.4%</u>	<u>\$ 40.5</u>

<u>Year</u>	<u>% Revenue Growth</u> ⁽¹⁾⁽²⁾	<u>EBITDA</u> ⁽¹⁾⁽²⁾
2014	26.4%	\$ 40.5
2013	17.1%	\$ 28.0
2012	12.3%	\$ 20.9

(1) Amounts shown are before intersegment eliminations of revenue and expense.

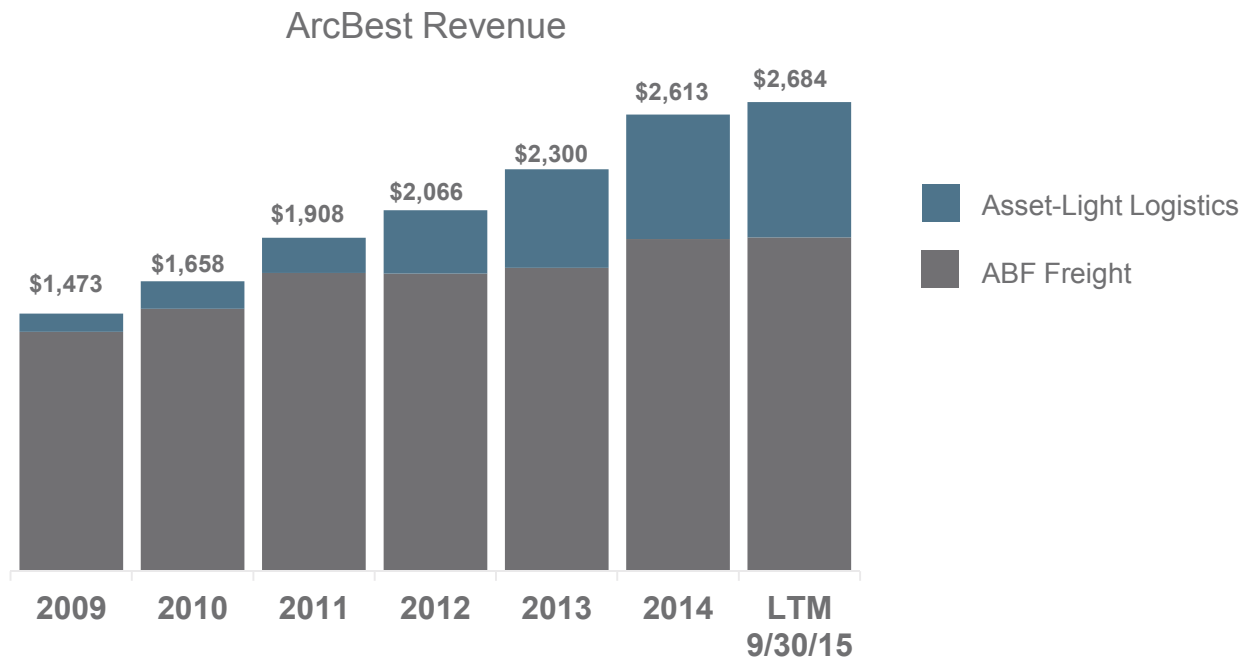
(2) Panther was acquired June 15, 2012. 2012 amounts are shown as if Panther was combined with ArcBest for the entire year.

(3) ABF Logistics' revenue and EBITDA figures include data for ABF Moving.

ArcBest Diversification

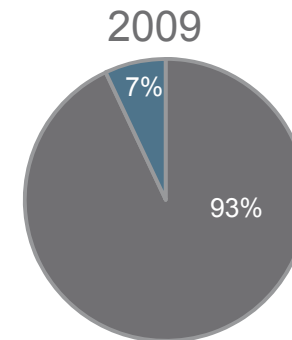
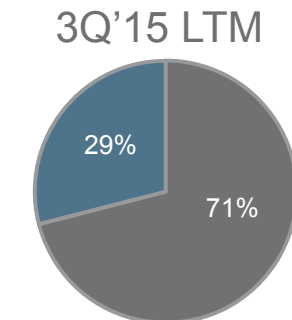
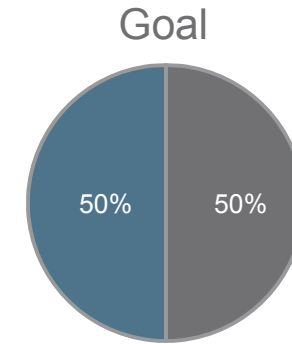
Growth of the Asset-Light Logistics Businesses

An Ever-Increasing Percentage of ArcBest's Revenue



(1) Amounts shown are before other revenues and intercompany eliminations.

Percent of ArcBest Revenue





SUCCESS FACTORS



Labor Contract - Annual Increases



- Reset of the union labor cost structure in 2013 combined with lower annual cost inflation in subsequent years
- Over the remaining life of the contract through March 2018, compounded annual cost increases estimated to be 2.3% to 3%
- Increases apply to 79% of ABF Freight's employees
- ABF Freight's annual turnover rate is approximately 3% - 4%, excluding retirements
- Industry peer companies experiencing substantial increases in driver wages and benefits

Strong Industry Brands

- The ABF Freight brand is highly recognized and well-respected across the logistics space.
- There is also a tremendous amount of confidence and equity in the Panther brand.
- Research shows that creative problem-solving is viewed as the common DNA of both the ABF Freight and Panther brands and shared across all of the ArcBest companies.



ArcBest[™]
Corporation



ABF[™]
Freight



ABF[™]
Logistics



Panther[™]
Premium Logistics



FleetNet[™]
America



UPack[™]
We Drive. You Save.®

Employee Excellence

American Trucking Associations:

- President's Trophy for Safety, only seven-time winner – announced October 31, 2014
- Excellence in Security Award, only six-time winner
- Claims & Loss Prevention Award, only six-time winner
- America's Road Team Captains: Bill West, Chad Miller and Kirk Weis, 2015/2016



Training magazine:

- ABF Freight ranked #6 in the 2015 Training Top 125 of effective training and employee development programs, the sixth consecutive year of being recognized



2015 NASSTRAC National LTL Carrier of the Year:

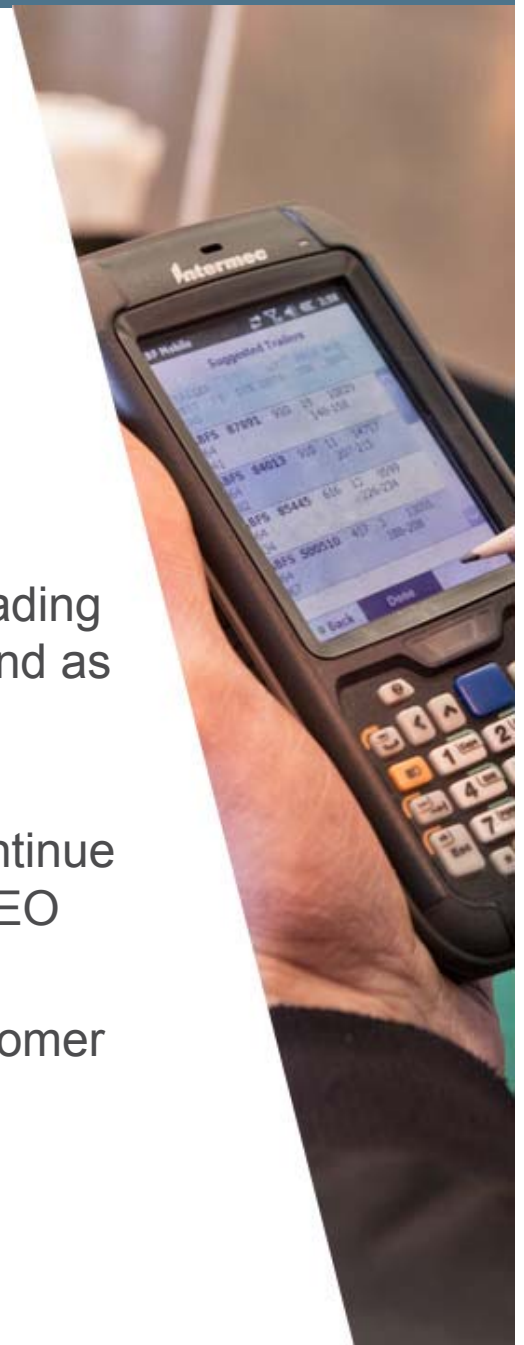
- For the third consecutive year and the fifth time in six years, ABF Freight has earned the National LTL Carrier of the Year Award from the National Shippers Strategic Transportation Council (NASSTRAC)





Innovative Technology Drives Success

- Industry leading technology facilitates the success of all ArcBest companies
- Since January 1, 2015, the former ArcBest CFO has been leading ArcBest's technology initiatives as Chief Innovation Officer, and as President of IT subsidiary ArcBest Technologies
- “Creating a dedicated center for technology and business innovation across all ArcBest companies will enable us to continue serving our customers across the supply chain.” – ArcBest CEO Judy R. McReynolds
- These changes position ArcBest to respond to changing customer demands as well as a rapidly evolving technology landscape



Seamless Delivery of Customer Solutions

- Enterprise-wide focus on providing the best answer for customers seeking multiple solutions from:

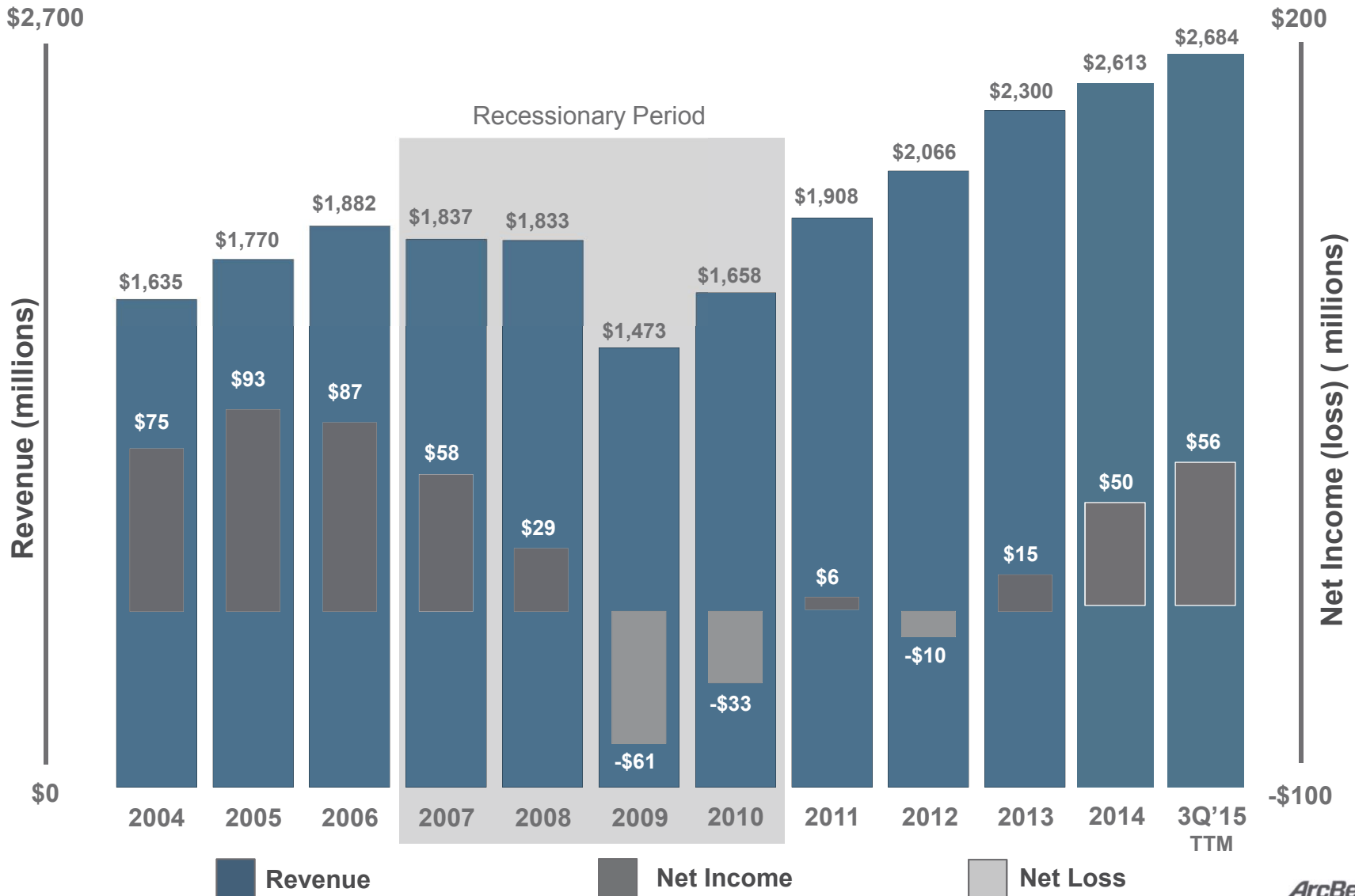


- ABF Logistics and Panther each offer services that complement both ABF Freight and each other, giving us the needed capabilities to be a holistic solutions provider
- The rate of revenue and account growth of customers using multiple ArcBest services is greater than that of customers only using one ArcBest service
- Supply chain solutions that can be backed by assets
- Panther provides services for nearly all of ABF Freight's expedited product offerings
- FleetNet handles the roadside service events on Panther equipment (100%); ABF Freight equipment and for ABF Moving



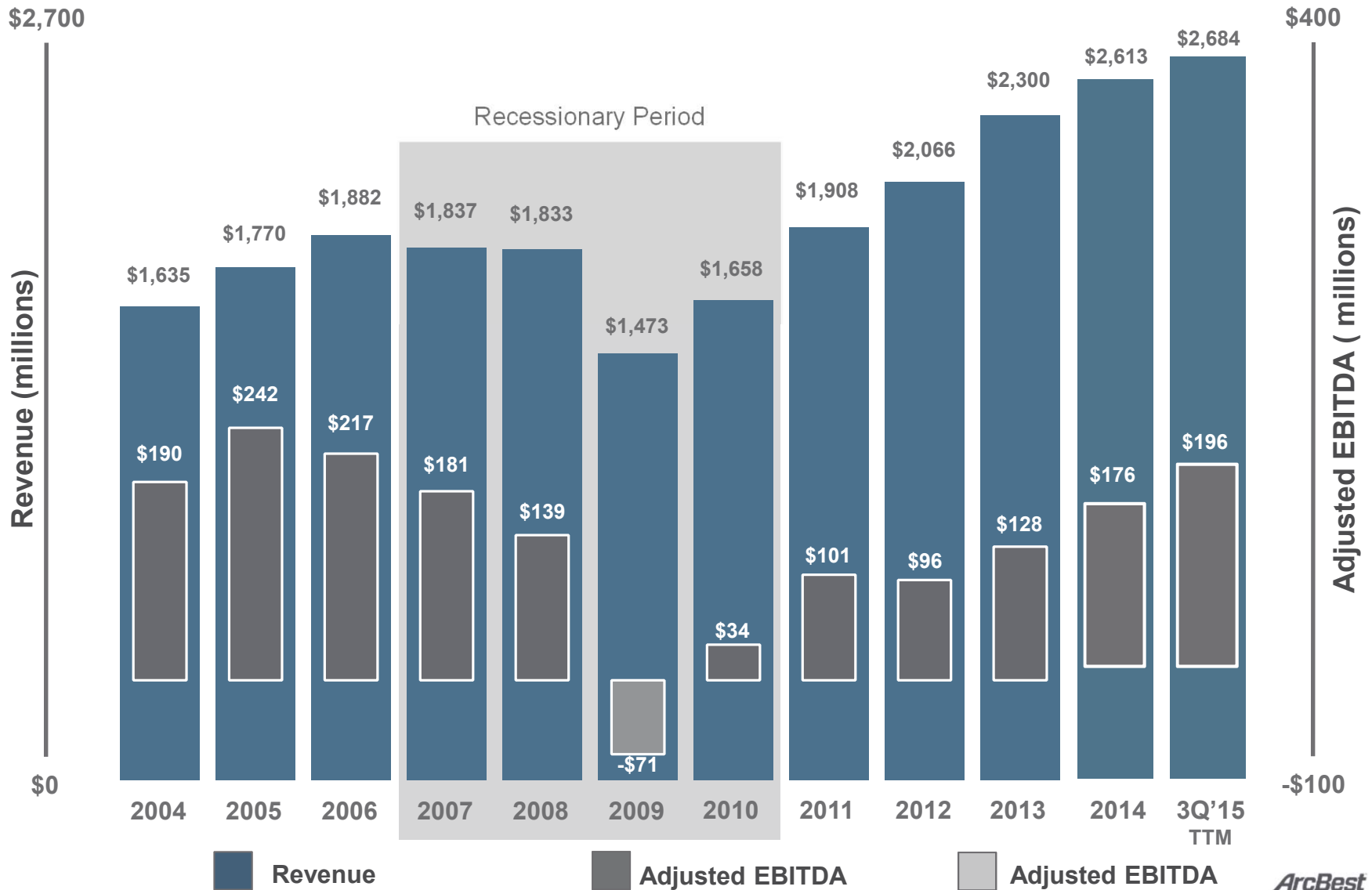
HISTORICAL & CURRENT FINANCIAL PERFORMANCE

Financial Performance



Net Income reflects adjustments included in Non-GAAP reconciliation tables reported in earnings press releases (primarily pension settlement charges and tax items).

Revenue & Adjusted EBITDA



Financial Statistics



ABF Freight

	2014	2013	% Change/Difference
Revenue	\$ 1.93 billion	\$ 1.76 billion	9.6 %
Operating Income ⁽¹⁾	\$ 55.4 million	\$ 11.9 million	\$ 43.5 million
EBITDA	\$ 129.4 million	\$ 93.8 million	\$ 35.6 million

Asset-light Logistics Businesses

	2014	2013	% Change/Difference
Revenue	\$ 723 million	\$ 572 million	26.4 %
Operating Income	\$ 25.8 million	\$ 15.1 million	\$ 10.7 million
EBITDA	\$ 40.5 million	\$ 28.0 million	\$ 12.5 million

ArcBest Corporation - Total

	2014	2013	% Change/Difference
Revenue	\$ 2.61 billion	\$ 2.30 billion	13.6%
Adjusted Net Income ^{(1) (2)}	\$ 49.5 million	\$ 14.7 million	\$ 34.8 million
EBITDA	\$ 176.3 million	\$ 127.6 million	\$ 48.7 million
Adjusted Earnings Per Share ^{(1) (2)}	\$ 1.82 /share	\$ 0.55 /share	\$ 1.27 /share

Note 1 – Excludes the effects of pension settlement expense.

Note 2 – Excludes the effects of tax adjustments.



On October 22, 2015, ArcBest announced an increase in its quarterly cash dividend to \$0.08/share (from the previous \$0.06/share).

1Q'15 updated banking agreements provide ArcBest with total, maximum borrowing availability of \$350 million.

Potential Uses of Available Cash

- To fund ArcBest's corporate growth strategy: organic investments and acquisitions
- Increased equipment purchases at ABF Freight to reduce maintenance costs and improve MPG
- ArcBest extended its share repurchase program, making a total of \$50.0 million available for stock purchases

Cash and Borrowing Availability

<i>Available Funds (In Millions)</i>	<i>Maximum Capacity*</i>	<i>As of Sep. 2015</i>	<i>As of Dec. 2014</i>
Unrestricted Cash & Short-Term Investments	-	\$261.2	\$203.0
PNC A/R Securitization, less letters of credit	\$125	45.6	54.9
Credit Agreement (Revolver)	\$225	80.0	-
Total Cash and Borrowing Availability	\$350	\$386.8	\$257.9

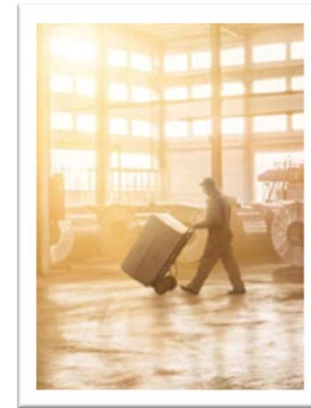
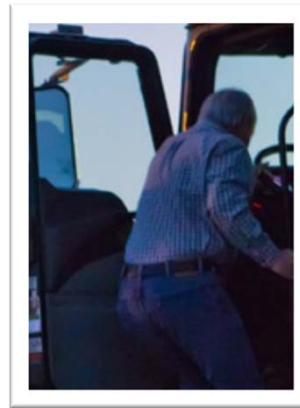
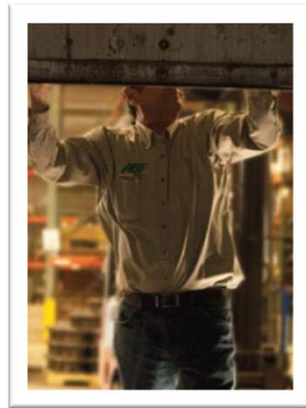
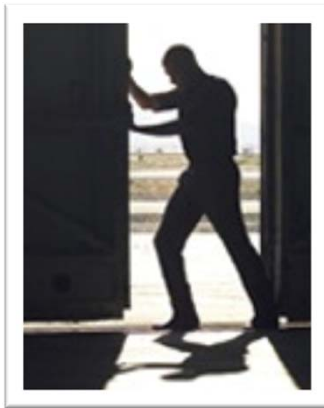
*Added in First Quarter 2015; maximum capacity includes accordion features

Debt/Equity

	<i>September 2015</i>	<i>December 2014</i>
Current and Long-Term Debt	\$191.6	\$127.7
Shareholders' Equity	\$586.8	\$560.9
Consolidated Debt-to-Equity	0.33:1	0.23:1

Investor Takeaways

- History of growth of logistical services in our legacy business and in asset-light logistics businesses in response to customer needs and demands
- Strategy of profitable growth through comprehensive service offerings and organic investment in people and resources
- Opportunities for improving shareholder value through reduced costs and improved efficiencies at ABF Freight and through growth and investment in the asset-light logistics businesses
- ArcBest must successfully execute on strategies and available opportunities





ADDITIONAL INFORMATION

ArcBest Corporation Subsidiaries

ABF FreightSM operates the core less-than-truckload network for North American shippers of all sizes who value quality and the exceptional experience we provide every day. Our customers know we'll find a way to deliver superior regional and long-haul LTL solutions and easy access to additional logistics services offered by our sister companies through a single point of contact.

ABF Freight is:

- a transportation company with a 92-year heritage
- an industry leader in cargo handling and claims prevention
- equipped with an innovative and technology-enabled network for handling both national and regional LTL shipping
- offering services that include national & regional LTL, time-critical & expedited, white-glove & final mile, trade show, flatbed and mobile containers

Through ABF Freight and its sister companies ArcBest strives to deliver value to our customers by creatively solving all of their transportation challenges. From small business owners to Fortune 100 companies, ABF Freight's loyal customers frequently seek complementary services and solutions from other ArcBest businesses.

ABF LogisticsSM is a sister company to ABF Freight and provides third-party logistics services including brokerage, intermodal and ocean transport, transportation management, warehousing and household moving. We offer the complete supply chain solutions and exceptional experience our customers seek through a single point of contact.

The ABF Logistics offerings include:

- Ground transportation solutions through freight brokerage and intermodal services.
- Worldwide ocean shipping services in either full-container (FCL) or less-than-container (LCL/LTL) quantities.
- Transportation management capabilities from supply chain optimization to complete outsourcing, along with warehouse management solutions.
- Flexible and convenient moving services offered through ABF Moving to consumer, government and corporate account customers.

ArcBest Corporation Subsidiaries

Panther Premium Logistics[®] is one of the best-known providers of premium logistics services including time-sensitive, mission-critical and white-glove delivery. We solve the toughest shipping and logistics challenges our customers face through our global network of owner operators and partners specializing in ground, air and ocean shipping.

Panther is known for:

- a significant, national market share in ground expedited/time-sensitive shipping
- a diversified, global, non-asset-based transportation network
- highly efficient operations with superior on-time performance
- a proprietary, integrated and scalable technology platform offering premium logistics services for over 20 years

Panther articulates ArcBest's devotion to customers, surpassing customer expectations with consistent on-time service at the lowest possible cost. Innovation is second nature for us. It's no wonder several important industry verticals rely on Panther, including automotive, manufacturing, life sciences, government, defense, chemicals and energy.

FleetNet America[®] excels in vehicle maintenance and repair solutions for commercial and private fleets. Our technology can help reduce fleet downtime from maintenance events and deliver best-in-class preventive maintenance compliance at the lowest total cost.

FleetNet provides customers with critical services to complex issues, solving problems on the road or in the garage.

- We help clients improve their customer service by reducing downtime during a roadside breakdown. FleetNet's focus is on getting our customers' trucks up and running as fast as possible.
- We help customers reduce their maintenance events by providing data to help them make even better decisions.
- FleetNet's TMcare[®] brand improves preventive maintenance compliance at the lowest total cost.

FleetNet excels in providing tailored maintenance solutions for America's private and for-hire fleets because of our comprehensive knowledge and relationships with a large network of reputable vendors throughout the United States, Canada and Puerto Rico. FleetNet's expertise enables clients to deliver better service to their customers and lower total costs because of FleetNet's third-party vendor partnerships and cutting-edge processes.

ArcBest Corporation Subsidiaries

ArcBest Technologies provides our operating companies with in-house, purpose-built digital solutions to complex shipping needs. As the transportation and logistics market continues to change rapidly, our constantly evolving solutions and robust support provide ArcBest and its subsidiaries with the innovative tools and software to better serve their customers' total supply chain needs.

Founded in 1962 as Data-Tronics, ArcBest Technologies has a staff of nearly 300. They design, program and maintain business application systems which include logistics, general business and custom-freight management, inventory management and control, and barcoding. All software solutions are designed to not only help our ArcBest subsidiaries achieve their goals, but also add genuine value to their businesses.

ArcBest Corporation

Millions (\$000,000)	Three Months Ended 9/30/15	Three Months Ended 9/30/14	Per Day % Change	Twelve Months Ended 12/31/14	Twelve Months Ended 12/31/13	Per Day % Change
Revenue	\$ 709.4	\$ 711.3	-0.3%	\$ 2,612.7	\$ 2,299.5	13.6%
Operating Income⁽¹⁾	34.2	33.7		75.8	21.2	
Net Income⁽¹⁾	\$ 19.6	\$ 20.1		\$ 49.5	\$ 14.7	
Earnings per share⁽¹⁾	\$ 0.74	\$ 0.74		\$ 1.82	\$ 0.55	

(1) Operating Income, Net Income and Earnings Per Share are adjusted for certain unusual items. See the following slide for a reconciliation to GAAP financial measures.

ArcBest Corporation

Millions (\$000,000)	Three Months Ended 9/30/15	Three Months Ended 9/30/14	Twelve Months Ended 12/31/14	Twelve Months Ended 12/31/13
Operating Income				
Amounts on a GAAP basis	\$ 33.4	\$ 32.9	\$ 69.2	\$ 19.1
Pension settlement expense, pre-tax	0.8	0.8	6.6	2.1
Non-GAAP amounts	\$ 34.2	\$ 33.7	\$ 75.8	\$ 21.2
Net Income				
Amounts on a GAAP basis	\$ 19.1	\$ 19.6	\$ 46.2	\$ 15.8
Tax benefits and credits ⁽¹⁾	-	-	(0.7)	(2.4)
Pension settlement expense, after-tax	0.5	0.5	4.0	1.3
Non-GAAP amounts	\$ 19.6	\$ 20.1	\$ 49.5	\$ 14.7
Diluted Earnings Per Share				
Amounts on a GAAP basis	\$ 0.72	\$ 0.72	\$ 1.69	\$ 0.59
Tax benefits and credits ⁽¹⁾	-	-	(0.03)	(0.09)
Pension settlement expense, after-tax	0.01	0.02	0.16	0.05
Non-GAAP amounts	\$ 0.74	\$ 0.74	\$ 1.82	\$ 0.55

(1) Tax adjustments are related to decreases in the deferred tax asset allowances and alternative fuel tax credits.

Condensed Cash Flows

Millions (\$000,000)

Nine Months Ended
September 30, 2015
(Unaudited)

Condensed Cash Flows

Sources (Uses) of Cash

Net Income	\$ 39.9
Depreciation and Amortization	65.1
Amortization of Intangibles	3.1
Amortization of Actuarial Losses of Benefit Plans and Pension Settlement Expense	5.5
Net Income Before Depreciation & Amortization	<u>113.6</u>
Net (Purchases) Sales of Property & Equipment	(100.5)
Proceeds from Equipment Financings	51.0
Business Acquisition, Net of Cash Acquired	(5.2)
Capitalization of Internally Developed Software	(6.2)
Free Cash Flow	<u>52.7</u>
Net Change in Other Assets and Liabilities	5.2
Net Cash Available	<u>57.9</u>
Change in Book Overdrafts	2.2
Proceeds from Issuance of Debt	105.0
Payments on Debt	(92.1)
Purchase of Treasury Stock	(10.0)
Dividends Paid on Common Stock	(4.7)
Increase in Unrestricted Cash and Short-term Investments	<u><u>\$ 58.3</u></u>

ABF Freight

Millions (\$000,000)	Three Months Ended 9/30/15	Three Months Ended 9/30/14	Per Day % Change	Twelve Months Ended 12/31/14	Twelve Months Ended 12/31/13	Per Day % Change
Revenue	\$ 511.3	\$ 523.4	-2.3 %	\$ 1,931.0	\$ 1,761.7	9.6 %
Operating Income	27.1	25.4		55.4	11.9	
Operating Ratio	94.7%	95.2%		97.1%	99.3%	
Total Tons/Day	13,374	13,711	2.5 %	13,356	12,533	6.6 %

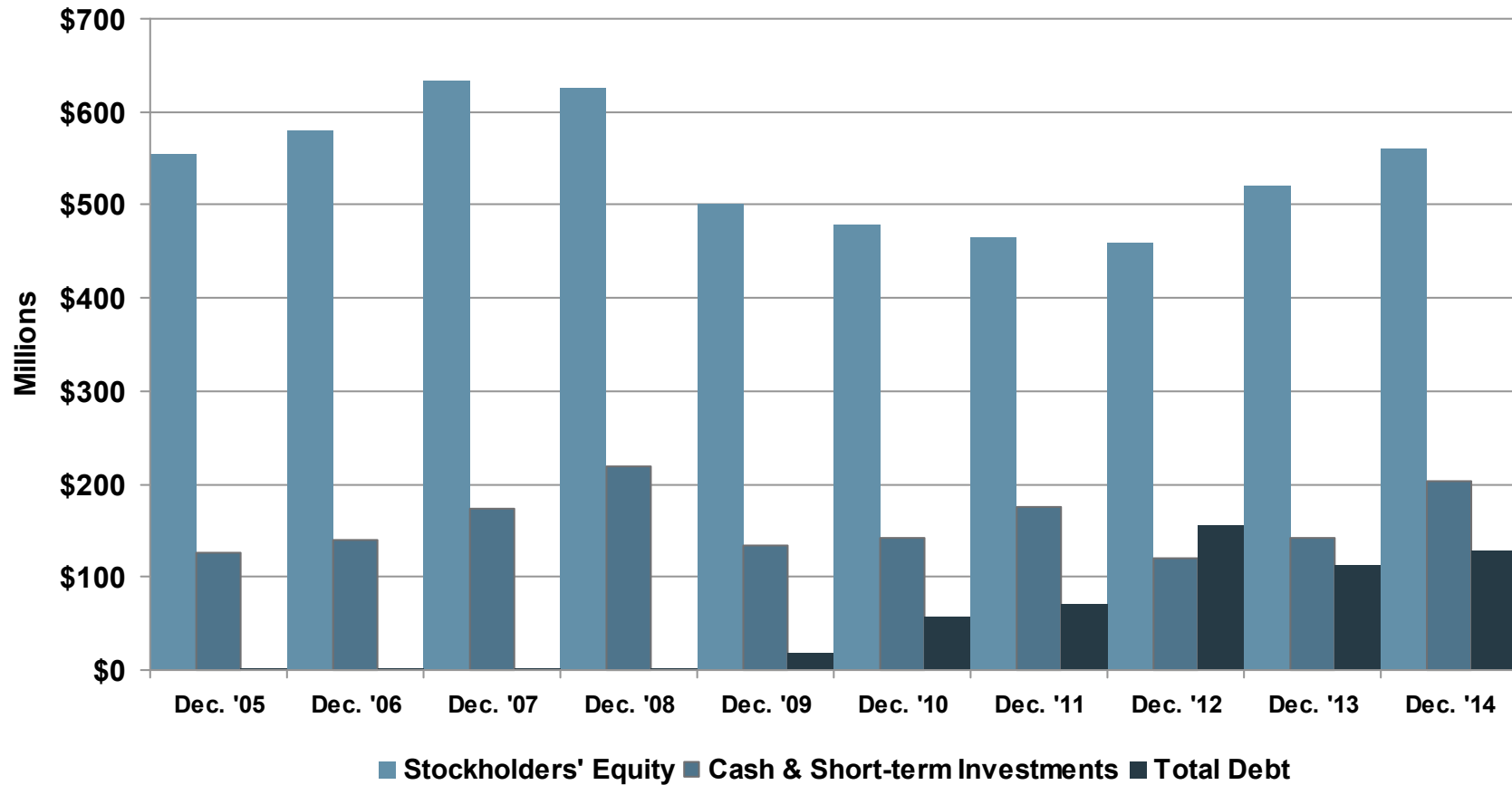
Operating Income and Operating Ratio adjusted for:

- Pension settlement expense of \$ 0.6 million and \$ 0.6 million (pre-tax) for the three months ended September 30, 2015 and 2014, respectively. Pension settlement expense of \$ 5.3 million and \$1.8 million (pre-tax) for the twelve months ended December 31, 2014 and 2013.

Asset-light Logistics Segment Data

Millions (\$000,000)		Three Months Ended 9/30/15	Three Months Ended 9/30/14	% Change	Twelve Months Ended 12/31/14	Twelve Months Ended 12/31/13	% Change
Premium Logistics (Panther)							
Revenue		\$ 73.6	\$ 82.8	-11.2%	\$ 316.7	\$ 246.8	28.3 %
Oper. Inc.		2.7	4.1		15.6	7.0	
Transportation Management (ABF Logistics)							
Revenue		\$ 49.3	\$ 40.7	21.1 %	\$ 152.6	\$ 105.2	45.1 %
Oper. Inc.		1.8	1.1		3.8	3.0	
Emergency & Preventative Maintenance (FleetNet)							
Revenue		\$ 45.2	\$ 40.1	12.7 %	\$ 158.6	\$ 137.5	15.3 %
Oper. Inc.		1.0	0.7		3.1	3.3	
Household Goods Moving Services (ABF Moving)							
Revenue		\$ 43.1	\$ 35.3	22.0 %	\$ 94.6	\$ 82.2	15.2 %
Oper. Inc.		3.0	3.3		3.2	1.9	
Asset-light Logistics Businesses							
Total	Revenue	\$ 211.1	\$ 198.9	6.1%	\$ 722.5	\$ 571.8	26.4%
Total	Oper. Inc.	8.5	9.2		25.8	15.1	

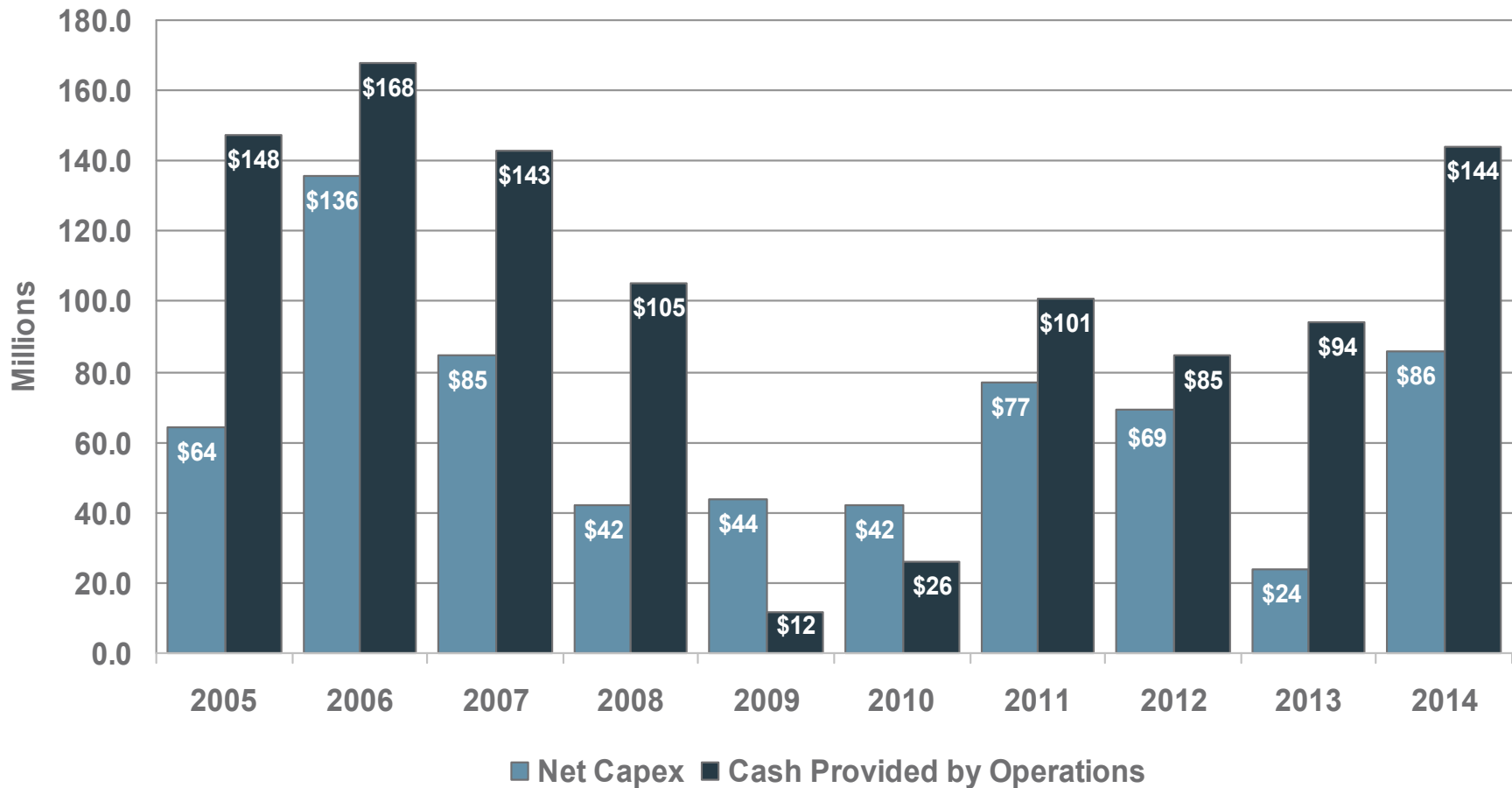
Equity, Cash & Outstanding Debt Position



Note: 2009, 2010, 2011 & 2014 increased debt reflects the financing of ABF Freight's revenue equipment purchases. 2012 increase reflects the financing of ABF Freight's revenue equipment purchases and the Panther acquisition.

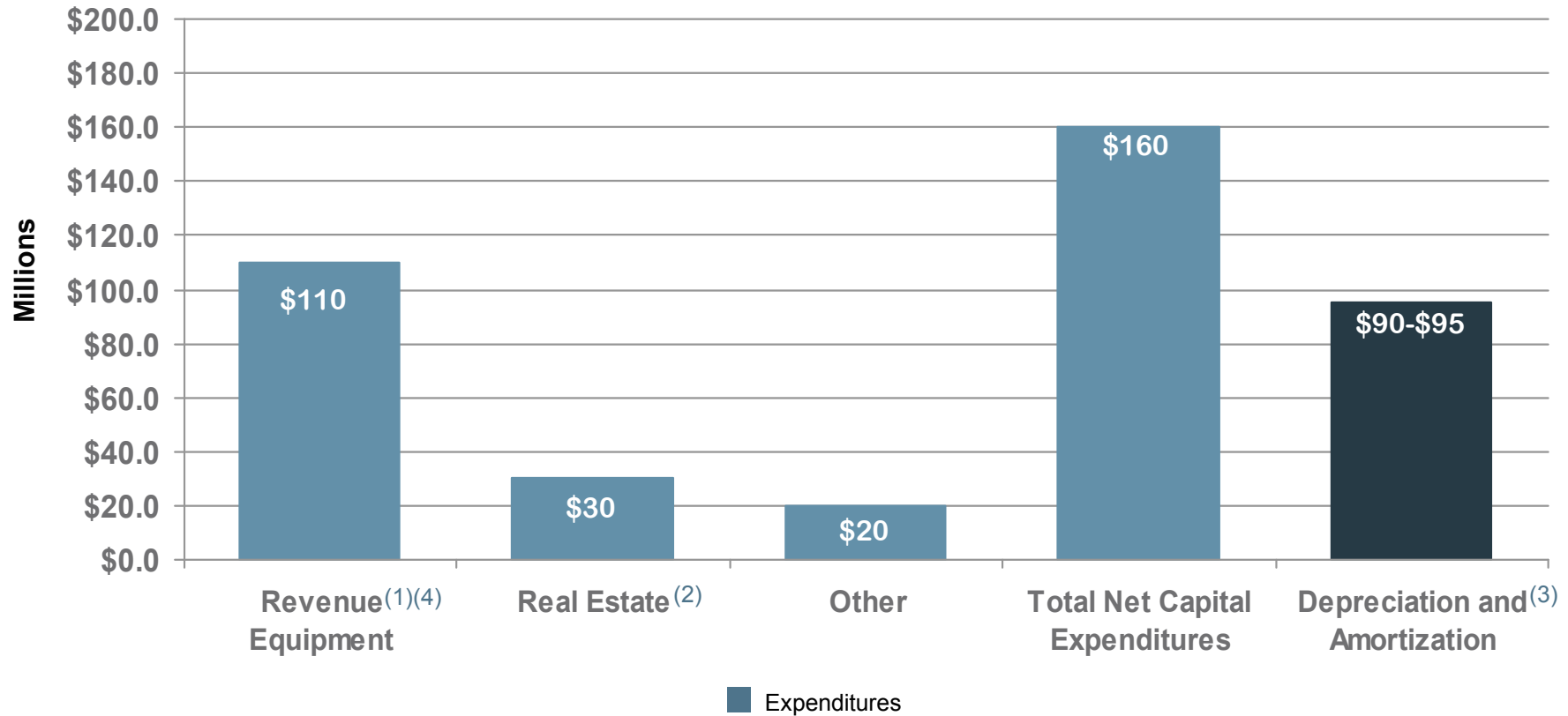
Note: Excludes restricted cash

Net Capital Expenditures vs. Operating Cash



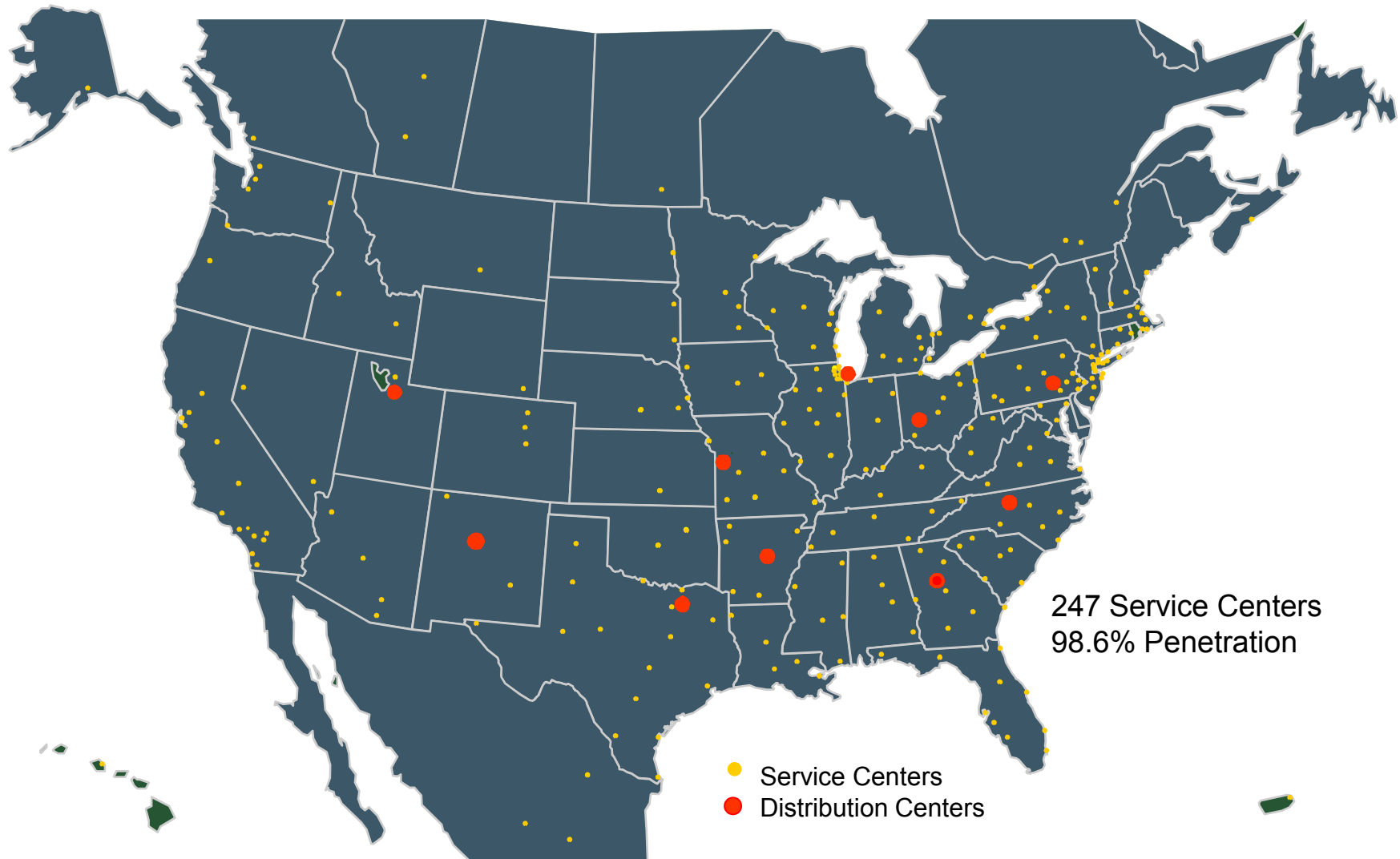
Note: 2009 - 2014 figures include non-cash financing of ABF Freight's revenue equipment purchases.

2015 Net Capital Expenditures



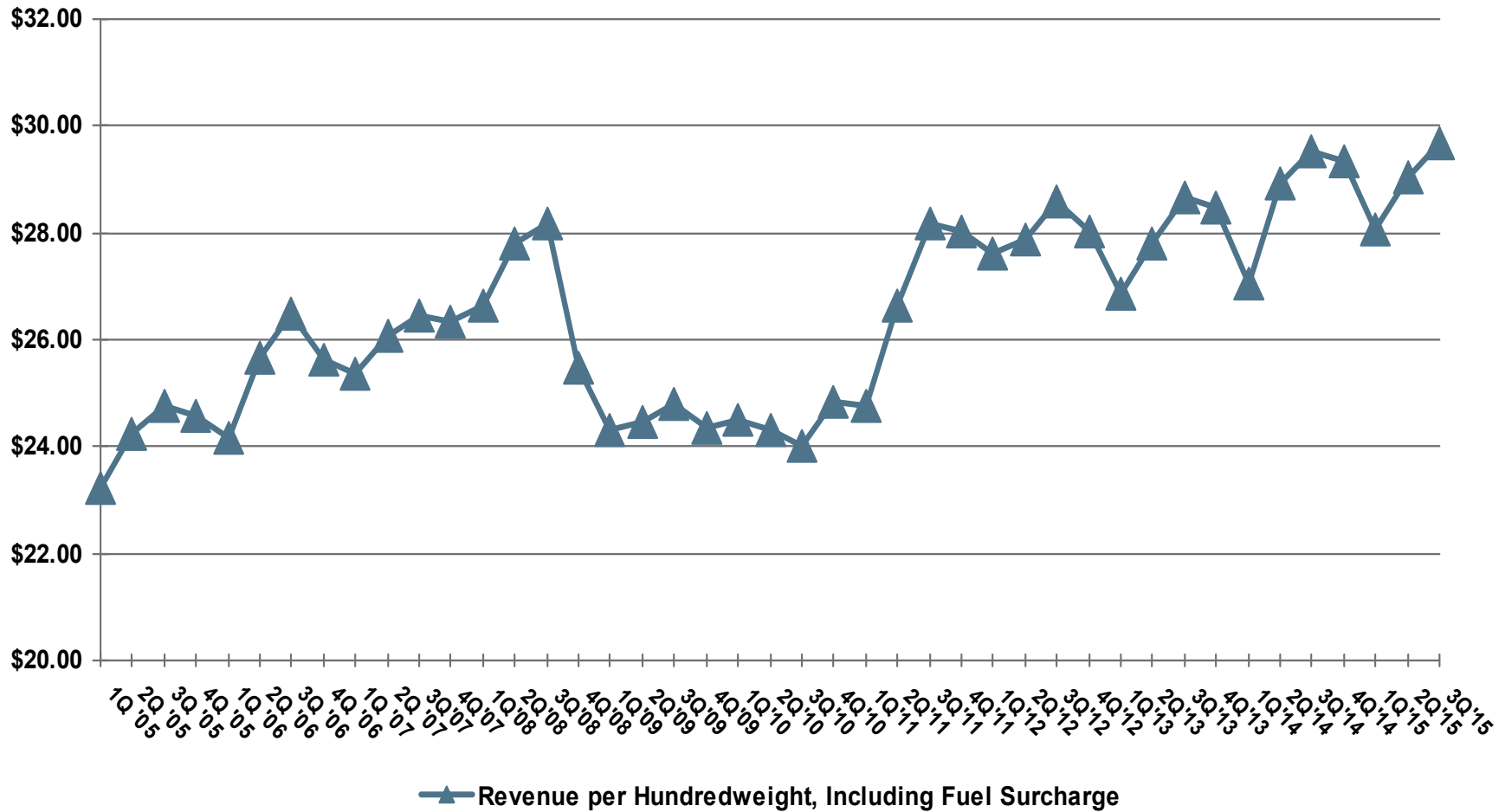
1. Revenue equipment purchases at ABF Freight and Panther, the majority for road and city tractors and trailers at ABF Freight.
2. Expected real estate expenditures are for previously disclosed growth initiatives at ArcBest and its operating subsidiaries. These include call center facilities and needed office buildings, a portion of which replaces leased space.
3. Depreciation and amortization costs on fixed assets are estimated to be in a range of \$90 million to \$95 million.
4. The majority of the revenue equipment purchases are for road and city tractors and trailers at ABF Freight needed to replace both existing equipment and local rentals. In order to more rapidly replace used equipment and to reduce maintenance costs, ABF Freight is increasing the number of tractor and trailer replacements in 2015. In addition, the majority of road tractors ABF Freight is purchasing this year will be equipped with automated manual transmissions. In conjunction with the transportation industry's move toward this technology, ABF Freight expects that these tractors will contribute to better fuel economy, reduced maintenance costs and an improved ability to attract new employees to what is already one of the best driver jobs in the industry.

ABF Freight System Map

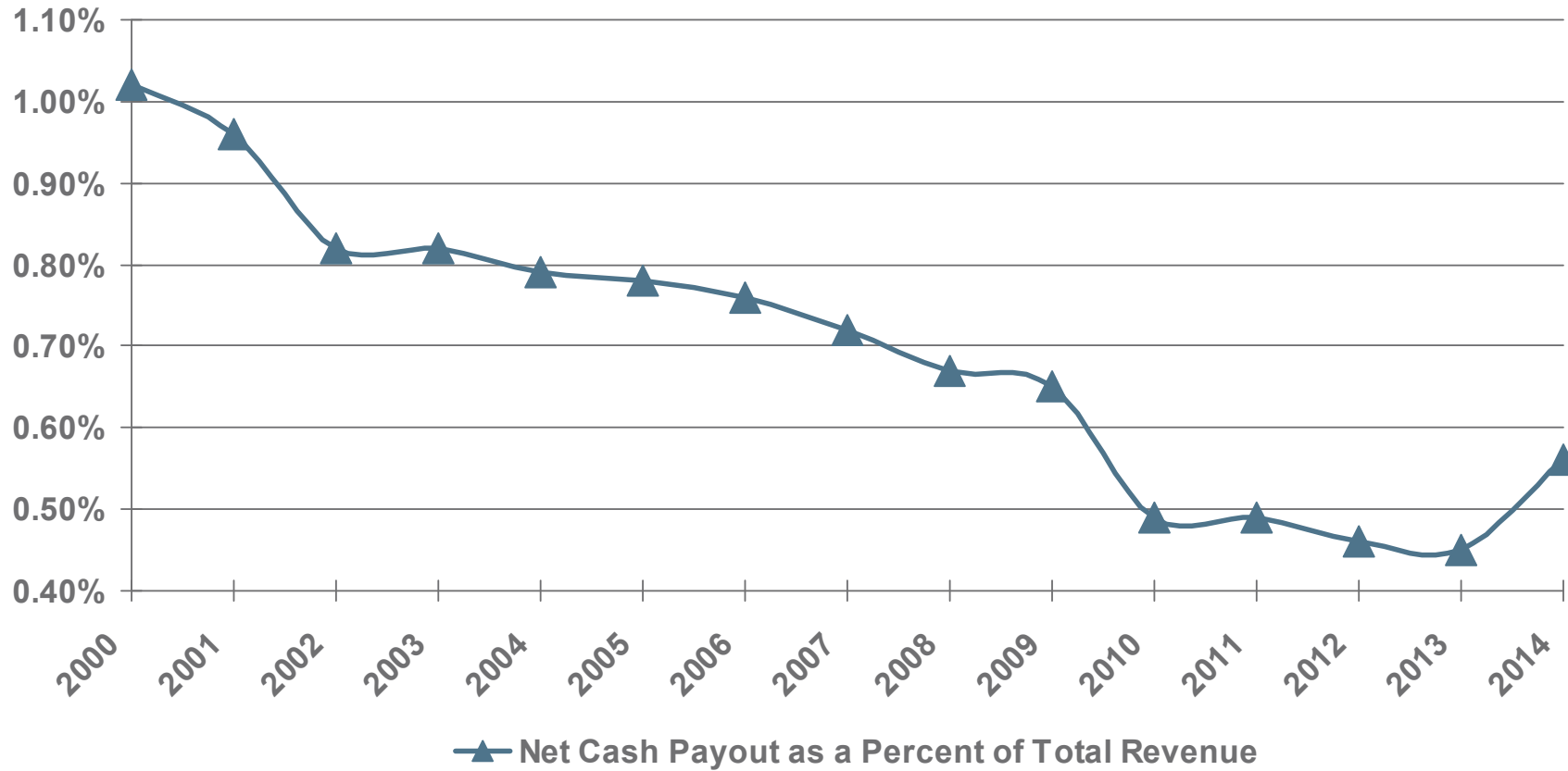


NOTE: Points in Mexico represent sales offices only.

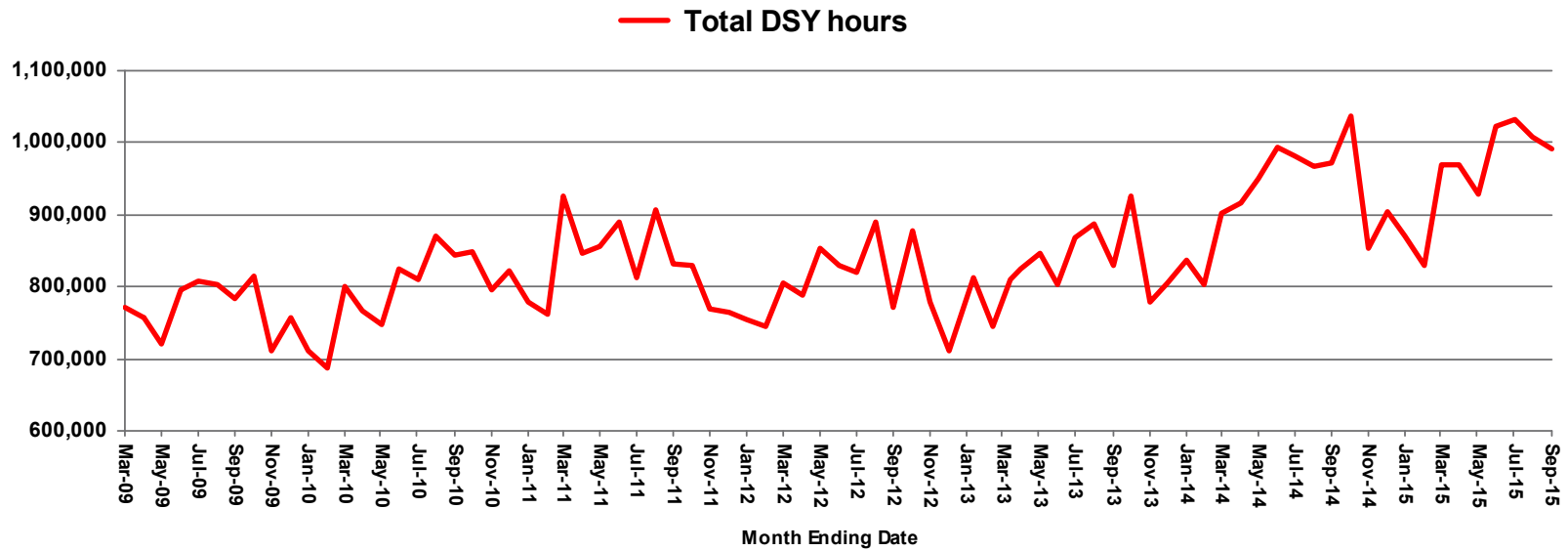
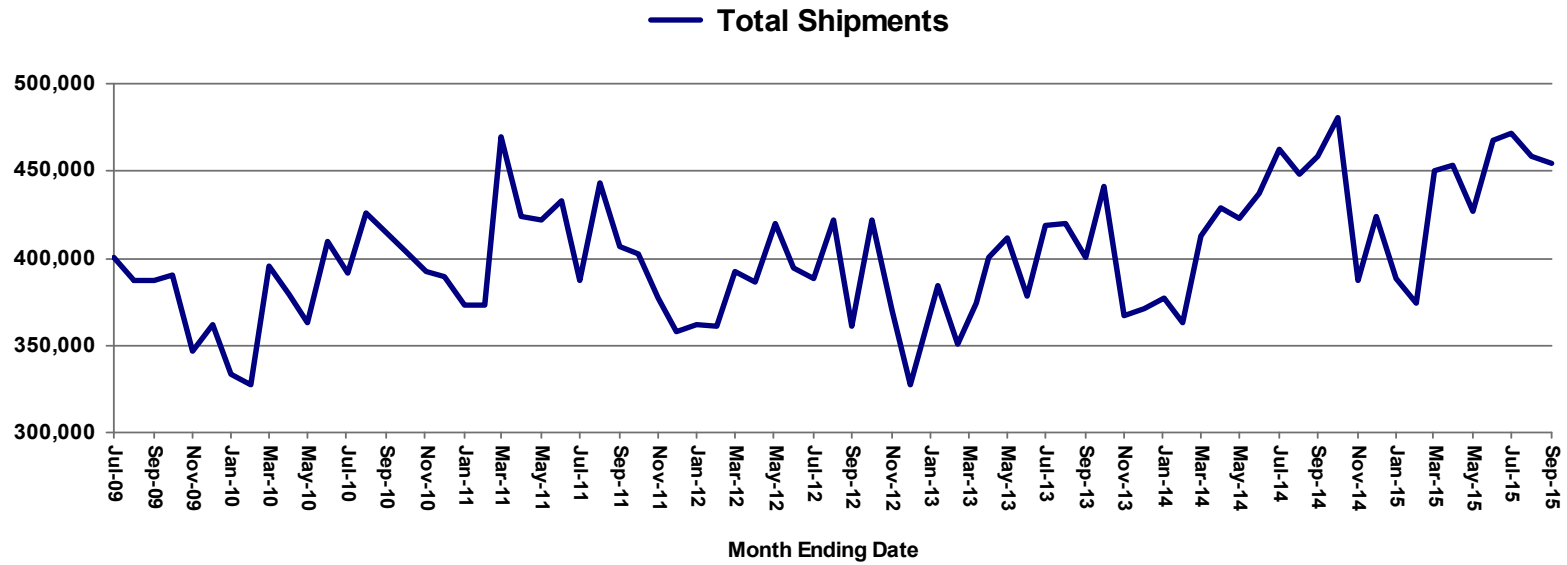
ABF Freight Billed Revenue per Hundredweight (including FSC)



ABF Freight Cargo Claims Percentage



ABF Freight





ABF
Freight

ABF
Logistics

FleetNet
America

Panther
Premium Logistics

UPack
We Drive. You Save.

ArcBest
Corporation